

介绍信 Letter of introduction

冉盈智能科技(河南)有限公司坐落于中华人民共和国郑州市,主营电线电缆及配套附件进出口业务。Ran Ying Intelligent Technology (Henan) Co., Ltd. is located in Zhengzhou, the people's Republic of China, mainly engaged in the import and export business of wires, cables and supporting accessories.

2021年10月份,我司接到巴西客户打包采购 OPGW 接头盒 500 套。因对此产品不专业,销售人员按照常规结构、图纸报价,没有深层考虑。恰逢南通格灵东科技有限公司总经理 Jerry 先生莅临我司,对销售人员的错误理解提出指正,并给出完整的解决方案递交于最终客户审批,终未酿成大错。In October 2021, our company received 500 sets of OPGW joint boxes from Brazilian customers. Because this product is not professional, the salesperson quoted according to the conventional structure and drawings without deep consideration. At the same time, Mr. Jerry, general manager of Nantong GELD Technology Co., Ltd., came to our company to correct the wrong understanding of the salesperson, and gave a complete solution, which was submitted to the final customer for approval. In the end, it did not lead to a big mistake.

秉承对客户认真负责的原则,我司决定将未来遇见的光通信项目平行移交南通格灵东科技有限公司对接,同时向光通信用户推荐 Jerry 先生。因为我们相信只有专业的服务才是真正的服务。Adhering to the principle of being serious and responsible to customers, our company has decided to hand over the optical communication projects encountered in the future to Nantong GELD Technology Co., Ltd. for docking, and recommend Mr. Jerry to optical communication users. Because we believe that only professional service is the real service.

冉盈智能科技 (河南) 有限公司
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